

# CUSTOM BUILDER OF THE YEAR QUESTIONS

- What unique services do you offer to distinguish your company from competitors?
- Problem solving. Describe a challenge that your company has faced in the past year and how you dealt with it?
- What do you offer your clients to make their home more energy efficient and/or what actions do you take on site to be more environmentally conscious?
- What is the best part about being a custom home builder? What drives you?
- Describe the steps you take to guide your client through the building process
- What are your top three priorities when building a custom home?
- How do you demonstrate your involvement in the community and the Greater Ottawa Home Builders' Association in the last 3 years?
- Why do you deserve to be named Custom Home Builder of the Year?